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# City Connect

Nikhil Rawal • April 17, 2024

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# Overview

City Connect is a multi-functional app that offers information about government schemes, hangout places, opportunities, and skilling for young people, especially young women.

The app aims to empower its users by providing them with access to essential services, skill development resources, and communication platforms to develop their rights and enhance their agency in the city.

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# Business Models

## Subscription Model

This model generates a consistent income by charging consumers a monthly or annual subscription for premium features and unique content. Subscribers benefit from tailored suggestions, ad-free usage, and priority assistance, which promotes user loyalty and engagement. Different subscription packages cater to different budgets and preferences, offering a personalized experience.

## Freemium Model

The Freemium Model provides free access to fundamental services and content, resulting in a big user base and increased app visibility. Users can upgrade to premium features for a price, which include greater functionality and exclusive content. This approach fosters user interaction and provides opportunities to convert free users into paying customers for more advanced services.

## Hybrid Freemium Model

In this method, consumers are given free access to fundamental features and content so they can see the app's worth for themselves. Those who desire additional features or unique material can purchase a paid subscription. This hybrid model enables the app to reach a larger audience with the free tier while still earning consistent revenue from premium members.

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# Pros and Cons of the Model

*[Hybrid Freemium model will be considered moving forward]*

Models	Pros	Cons
Subscription Model	<div><div>1. Subscription fees give a consistent and dependable stream of income each month or year.</div><div>2. Subscribers are frequently more involved and loyal as they strive to optimize their investment in the service.</div></div>	<div><div>1. Requires high-value and consistent material to justify the membership cost.</div><div>2. Users may cancel subscriptions if they believe the app does not provide enough value, resulting in possible volatility..</div></div>
Freemium Model	<div><div>1. Offering free basic functionality draws more users and boosts app visibility.</div><div>2. Free users can test the app, potentially leading to premium upgrades.</div></div>	<div><div>1. Free consumers may not become paying clients, making monetization more challenging.</div><div>2. The limitations of the free tier might frustrate users and cause them to leave if the upgrade option isn't compelling.</div></div>
Hybrid Freemium Model	<div><div>1. The free tier generates a wide audience, but the subscription tier produces consistent revenue from active consumers.</div><div>2. The strategy provides a logical progression from free to premium, which might increase the subscription base.</div></div>	<div><div>1. Managing both free and premium tiers necessitates balancing features and content in order to create a consistent user experience.</div><div>2. Establishing the appropriate pricing for premium services and controlling free-to-paid conversion rates may be difficult.</div></div>

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# Problem Aim to Solve

- A lack of knowledge about government initiatives and services.
  - Limited understanding of safe hangouts and social possibilities.
  - Insufficient access to skill-development resources for career opportunities and entrepreneurship.
  - Need of Community and networking
  - Providing Safety
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# Target Audience

- Age Range: Primarily young individuals aged 18 to 35.
  - Gender Focus: The app focuses on young ladies, although it may also appeal to young individuals of any gender.
  - Urban Dwellers: They live in or near urban areas and aim to capitalize on the opportunities that cities provide.
  - Education and Career-Oriented: Interested in learning, developing skills, and advancing in their careers.
  - Tech-savvy: Confident in utilizing technology and mobile apps to get information and services.
  - Socially Connected: Appreciate community involvement, networking, and chances for social connection.
  - Safety-Conscious: Concerned about personal safety and well-being, particularly when navigating the city.
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# Feature List

1. Government Scheme Information: A searchable database of government schemes
    - Detailed scheme details (eligibility and application process).
    - Guidelines and lessons for traversing schemes.
    - Notifications on new schemes and changes.
  2. Safe Hangout Places: Recommendations depending on your location
    - Listings include descriptions, photographs, ratings, and reviews.
    - Location-specific event and activity information.
    - Safety and accessibility information for each location.
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# Feature List

## 3. Career and Skill Development Options:

- Curated job postings and internships.
- Resources for skill development include classes and seminars.
- Mentorship and networking possibilities.

## 4. Entrepreneurship Resources: Business planning tools and recommendations.

- Information about financing opportunities.
- Networking with other entrepreneurs and industry professionals.

## 5. Community Engagement: Forums to discuss professional and community concerns.

- Interest groups let people connect with others who share their interests.
  - Workshop and community events are listed here.
  - User profiles allow you to showcase your hobbies and talents.
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# User Persona



**Abhishek Roy**  
Collage Student

**About:**

Abhishek is a 20-year-old college student studying business. She is enthusiastic about entrepreneurship and is constantly seeking new skills and opportunities to develop her business acumen.

**Pain Points:**

- Difficulty finding affordable resources for skills training.
- Limited exposure to local entrepreneurship events.
- Challenges in accessing current information on government support.

**Goals:**

- Enhance her skills and knowledge for entrepreneurship.
- Connect with local business leaders for mentorship.



**Ananya Singh**  
Recent Graduate

**About:**

Ananya is a 24-year-old recent graduate who is passionate about social justice and community engagement. She lives in a bustling urban area and is looking for opportunities to grow her career and network with like-minded individuals.

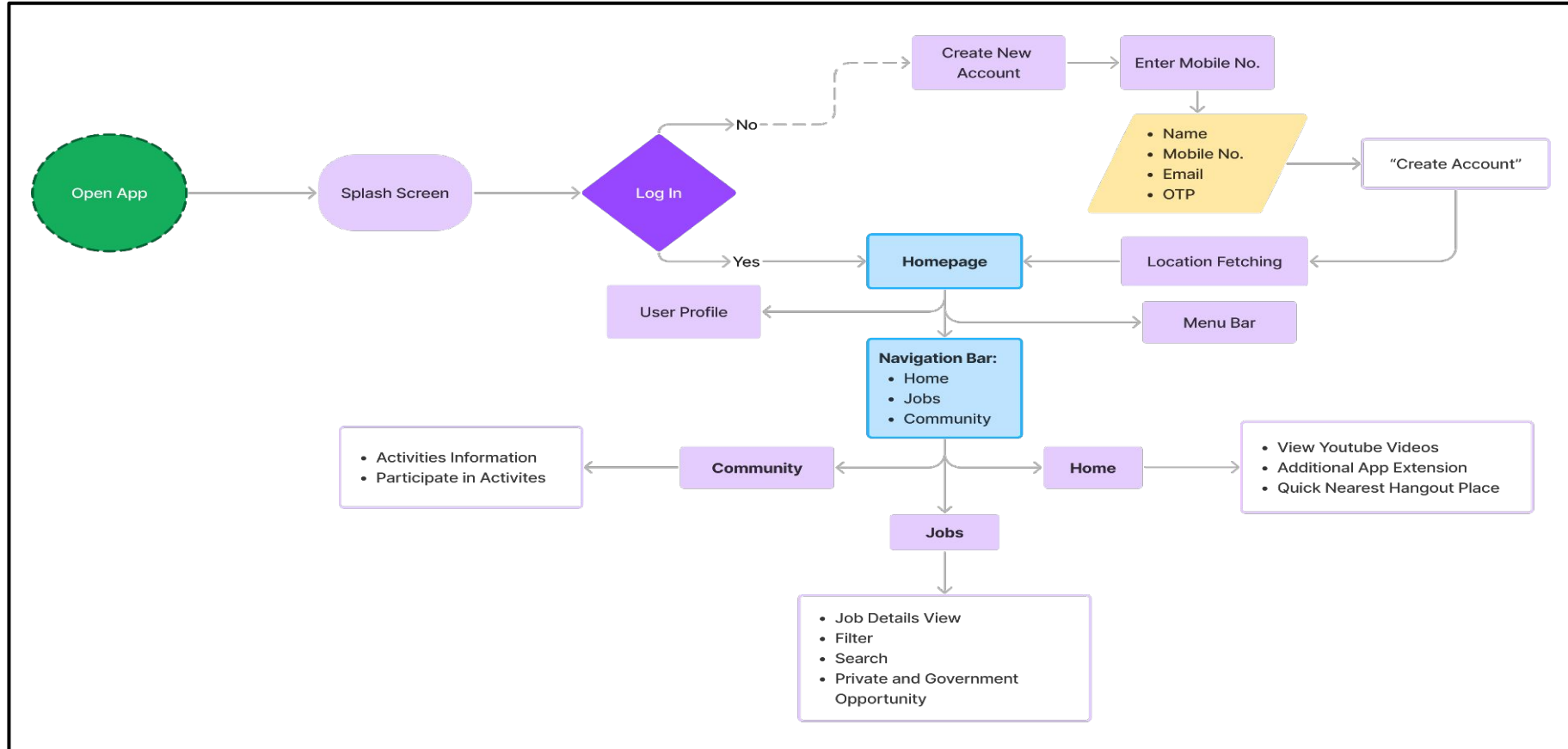
**Pain Points:**

- Lack of information on local job opportunities and internships.
- Limited access to inclusive networking spaces.
- Difficulty finding reliable information on government schemes.

**Goals:**

- Secure a meaningful job or internship.
- Build a network of peers and mentors.

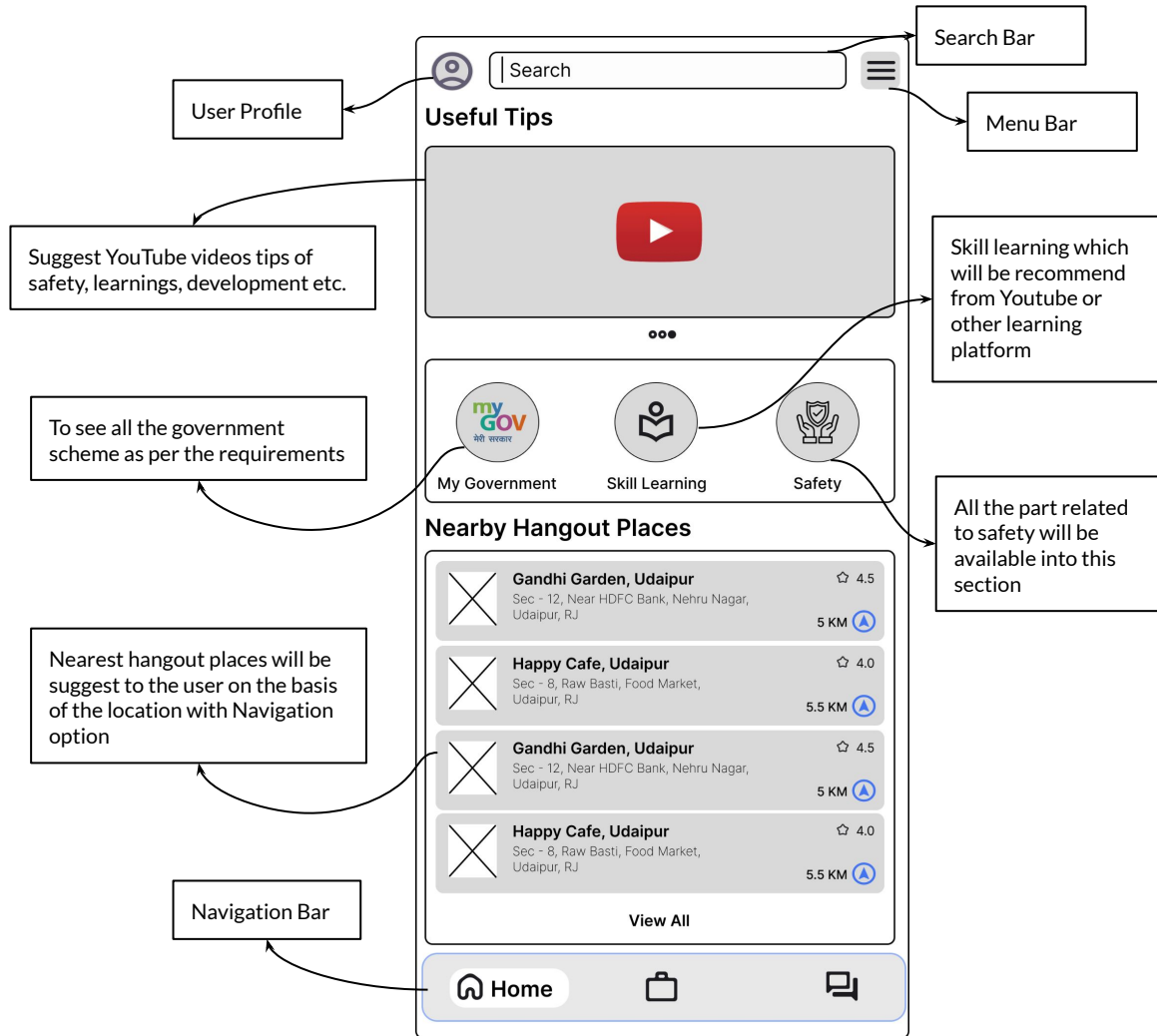
# User Journey

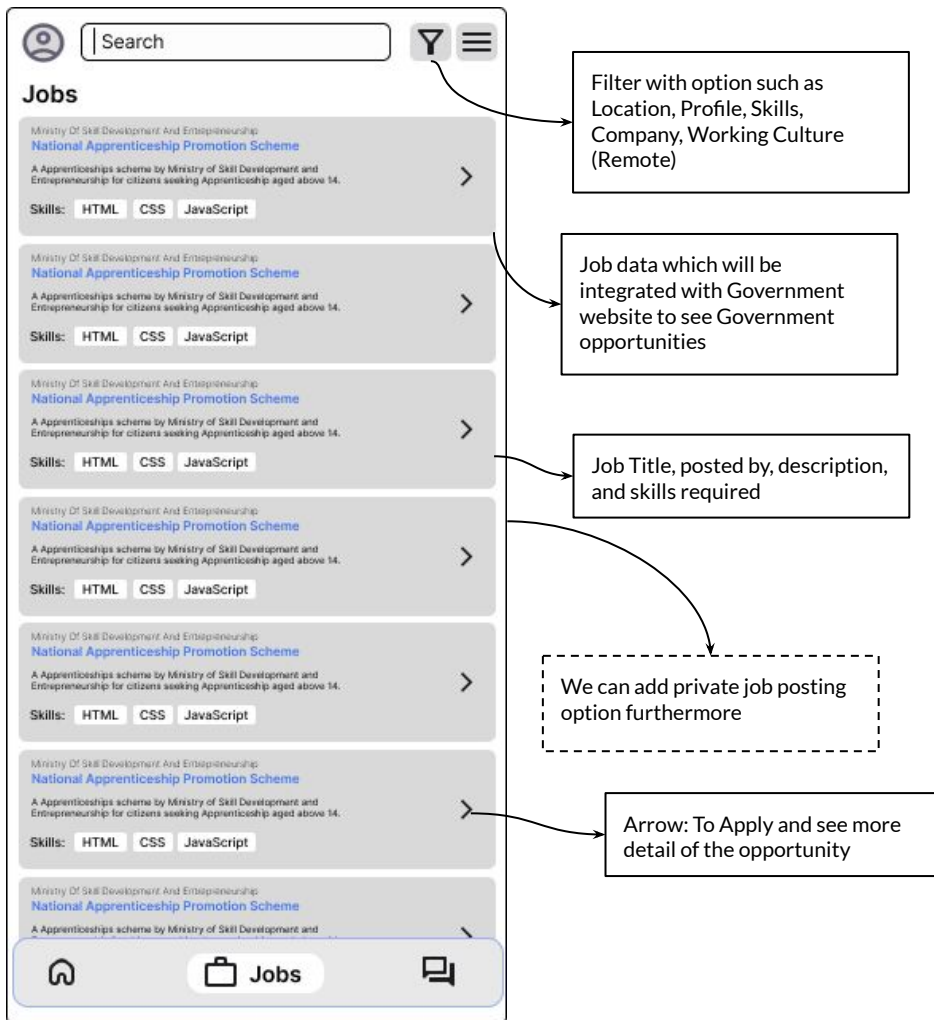


# Low-Fidelity

## Homescreen

The Home Screen provides access to all of the content and services available on your community platform. It gives you quick access to important information and simple navigation choices to help you make the most of your experience. Discover helpful YouTube videos customized to your interests, stay up to speed on government initiatives, and simply discover hangout spots in your region with integrated navigation capabilities.





## Jobs

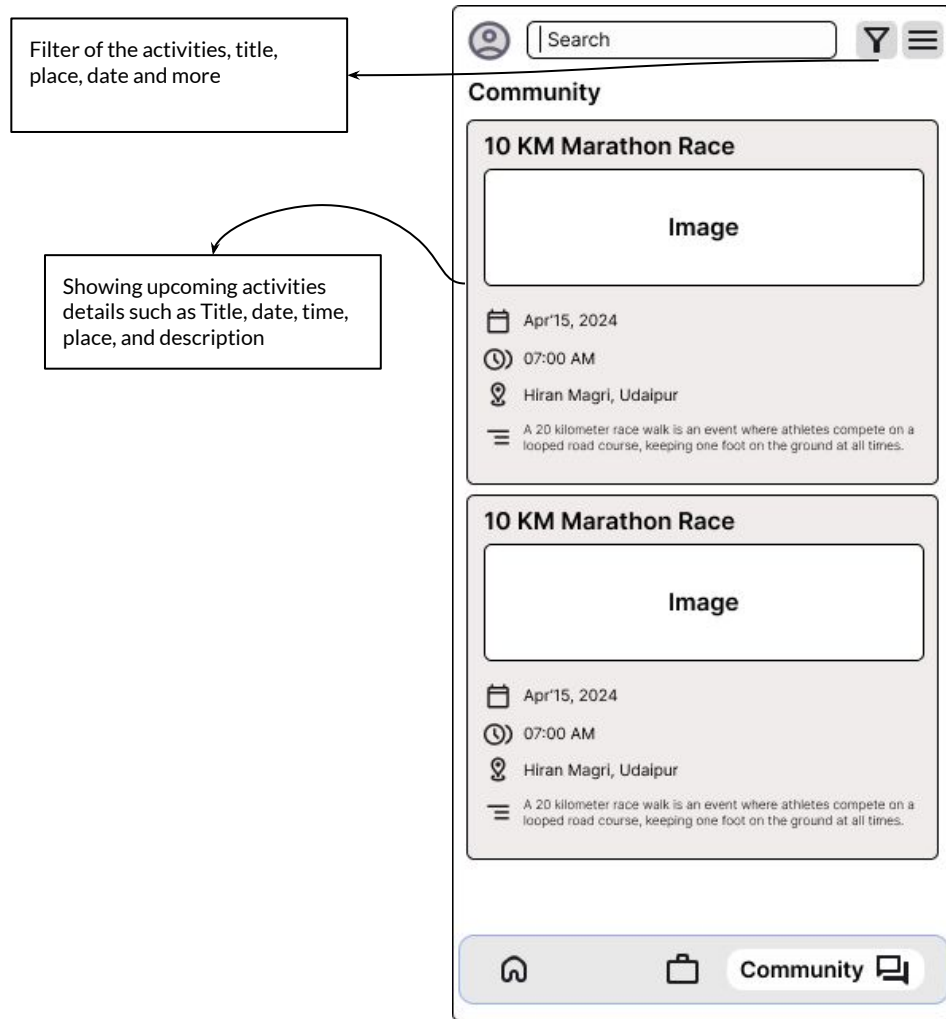
The Jobs part of the platform allows you to look for both government and commercial positions that fit your criteria. To locate the roles that are most suitable for you, filter job listings by categories, areas, skills, and other factors.

This component will be linked to the government's website, offering you quick access to government employment vacancies and possibilities. The Jobs area makes it easier to find the ideal job in the public or private sector by providing a variety of possibilities in one spot.

# Community

The Activities Tab on your community platform is an exciting hub where users may discover a variety of events and activities. If user is looking for classes, social gatherings, sporting activities, or meet-ups, this category has something for everyone. Discover upcoming events with crucial information such as date, time, and location at your fingertips.

Engage with other community members and expand your horizons by trying new things. It's a one-stop shop for discovering how to connect, engage, and enjoy everything your community has to offer.



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# Dependencies

## API Integration

- Government Schemes and Services: Get the most up-to-date information on schemes and services by accessing government databases.
- Mapping and Location Services: Integration of mapping APIs to provide location-based suggestions.
- Career and Education Services: Job board and educational platform APIs for job postings and opportunities.

## Community Management

- Forums and Discussions: Enable user engagement, moderation, and content reporting.
  - Interest Groups and Networking: Facilitate user groups and networking possibilities.
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# Metrics

- Number of daily, weekly, and monthly active users.
  - Percentage of users who continue to use the app over time.
  - User engagement through likes, comments, and shares.
  - Percentage of users who upgrade to premium features.
  - Average revenue generated per user.
  - Likelihood of users recommending the app.
  - Frequency of crashes and errors, indicating app reliability and user satisfaction.
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# The End

Open for Feedbacks!

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